



FSL Aerospace

## Newsletter: Winter 2015



### Welcome from FSL Aerospace's MD

The festive season is fast approaching so I wanted to take this opportunity to thank our clients and suppliers for your continued support through 2015.

It has been a momentous year for FSL, not only did we celebrate our 30th anniversary but in July we saw Tim Halliday, Managing Director and Dean Woodley, General Manager retire. Myself and Richard Woodward, our new General Manager, have been methodically working our way through the business with our accomplished team understanding processes in more detail and making improvements where required. I want to thank everyone at FSL for making this transition go as smooth as it possibly could do, your support has been overwhelming.

In this issue of our newsletter you'll find information on our new social media competition, details of our Christmas opening and closing times and a look ahead at what 2016 has in store for FSL.

On behalf of everyone at FSL Aerospace, I'd like to wish you a very merry Christmas and a prosperous 2016.

Carly Prickett  
Managing Director

### Get social and win a prize worth £250!

Fancy winning an iPad mini, a John Lewis hamper or a flight simulator experience worth £250?

Then enter FSL's social media competition. It's open to people aged 18 and over who either; retweet and follow FSL on Twitter, like the post and like FSL on Facebook, or like the post and follow FSL on LinkedIn.

Closing date for entries is 17 December. So, to be in with a chance to win, get tweeting, liking and linking now!

Click [here](#) for more information and terms and conditions.



### FSL celebrates high growth in 2015

FSL has secured several new contracts resulting in a projection of over 20% growth for this financial year.

Richard Woodward, FSL General Manager, said: "This is down to our outstanding team, they work exceptionally hard at making sure our systems are operating as efficiently as possible, enabling us to provide excellent service to all clients and building upon already strong relationships."

This is reflected in FSL's trophy cabinet, which is looking pretty full again this year, after winning another SC21 Bronze award for the fourth year running, and a MBDA Silver award!



**FSL Aerospace. Providing fastener solutions. Delivering results.**

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## Looking forward to 2016!

2016 will be an exciting year for FSL, with lots of things to look forward to. We'll be exhibiting at the Farnborough Air Show again this year and will be launching a new brochure and business cards to bring them in line with all current marketing material in time for the show.

Richard Woodward, FSL General Manager, said: "Our team loves being involved in Farnborough and watching the air show. However, more importantly, it is an excellent opportunity for us to meet with clients and suppliers to discuss current and future business. We have opted for a larger stand in 2016 to cater for more meetings. There will also be representatives from both sales and purchasing available at all times."

In terms of FSL's headquarters, we have plans to modify our building allowing us to generate more space in our warehouse and to become a more lean organisation. This means we will have the ability to streamline our warehouse processes to get product in, inspected and out the door to the highest standard and speed.

On the IT front, we have a new IT system being implemented which is extremely exciting along with a brand new inspection log system to help us move more product through inspection each day.

To help develop our team we are investing heavily in training courses both internal and external. It is so important to understand what skills you have in your team and make sure you nurture and grow those skills. After all, your team is your biggest asset!



## FSL's Xmas £500 to charity

2015 has been another successful year for FSL's charity policy. Each year we select three charities to support which are based on suggestions made by our team. This year we have raised in excess of £2400. One of the ways we have supported charities is to make a donation at Christmas instead of sending out cards to our clients and suppliers. We're doing the same this year, and will be contributing £500 to MIND, Help for Heroes and Great Ormond Street Hospital.

## New recruits and promotions

FSL has promoted seven members of staff: Carly Prickett to Managing Director; Richard Woodward to General Manager; Graeme Tizzard to Sales Manager and Nicola Woodley to Purchasing Manager; Tracy Thomas to Purchasing Executive; John Bennett to Quality Administrator; Annie Fox to Credit Control. A big welcome to new team members: Leila Sharpe, Purchasing Administrator; Gary Tull, Warehouse Operative; Gary Peall, Warehouse Operative and Oliver Phipps, Sales Executive.

## Xmas Shutdown

FSL will be accepting our last delivery at 5pm on 22 December 2015. Our systems will close down from 12pm on 23 December 2015 and reopen at 8am on 4 January 2016.

